



ANSERTEAM “BUYER” BENEFITS

Single Point of Contact

A single point of contact for all temporary staffing related functions including: sourcing, timekeeping/approval, billing/invoicing, administration & reporting.

Not only will you experience a level of customer service unequalled in the industry, you'll also gain cost savings from rate standardization, decreased fill times, plus a notable decrease in administrative expenses and unauthorized spending.

- “Hard” cost savings from rate standardization
- “Soft” cost savings associated with improved efficiencies and optimized/standardized processes
- Decreased administrative burdens (single point of contact)
- Improved enforcement of controls
- Increased quality of suppliers and workers
- Decreased non-compliant spending
- Reduced risk to your corporation associated with contingent labor
- Comprehensive supplier/vendor tracking
- Increased visibility into labor spend for more efficient resource utilization
- Robust reporting functionality and Service Level accountability
- Enhanced Diversity Spend Management
- Reduction in the number of invoices processed
- Comprehensive vendor vetting/qualification process

Account Management

ANSERTEAM's “Account Manager” will be your single point of accountability, interfacing between your hiring managers and the supplier community, while providing management of all staffing-related activities.

Rather than dealing with multiple suppliers, invoices and non-core administrative functions, our Account Management offering will provide you with a single and complete point of contact to manage all stages of temporary labor procurement including:

- Dedicated Account Manager (on-site or off-site) – single point of contact
- WorkRecords e-Procurement technology to automate entire solution
- On-line time & spend management
- Vendor management & contract administration
- Comprehensive on-line reporting

- Service Level/Key Performance metrics
- Ability to track Diversity Spend, *including goal vs. actual comparisons*
- Pay & bill rate management
- Consolidated billing and invoicing for all suppliers

Supplier Management

Our Supplier Management service offering will manage the entire supplier process from qualification to performance monitoring. We will provide access to the ANSERTEAM network of 230 branch locations across the U.S., Canada and Puerto Rico and manage your entire supplier base. We will measure the performance of each participating supplier, to ensure that only the most capable and competitive suppliers provide services to your company. Our Supplier Management service will also manage:

- Supplier profiling, qualification and contract negotiation
- Relationship management of approved suppliers
- Archiving, monitoring and validation of certifications, insurance minimums, etc.

Diversity

ANSERTEAM is on a fast-track to becoming WBENC Certified. Currently, 54% of our affiliates are woman owned and it **is** our goal to become WBENC certified by the end of 2007; offering your company a “Tier One” Diversity Spend outlet.

- Tier One Diversity Spend
- Enhanced Diversity Spend Management
- Validation, monitoring and archiving of DBE certification
- Ability to track Diversity Spend, including goal vs. actual comparisons

Risk Management

We will also assist your company in identifying, analyzing and minimizing people and financial loss risks in the following areas:

- INSURANCE – sufficient insurance thresholds, as established by your company
- INDEMNIFICATION – contractually bound by the terms and conditions (indemnification, etc.) set forth by your company
- BACKGROUND SCREENING, DRUG TESTING – Background screening and drug testing, etc. as required by your company

Spend Analysis

ANSERTEAM will provide consolidated, clean, standardized, and classified spend data.

- Detailed spend visibility

- Proactive analyses of Diversity Spend relative to client specific spend targets
- Proactive “work-load” management [demand management to support the seasonality/cyclicality of your company’s business activity]
- Ongoing analysis of spend
- Greater contract compliance
- Superior sourcing decisions

Customer/Technical Support

WorkRecords’ technical support representatives are available via phone, Web, or e-mail for quick resolution to all customer technical inquiries and issues.

“Just-in-time training”, on-line help, as well as an easy user manual are also available. The WorkRecords system is interactively monitored 24/7 to achieve maximum system performance and we offer a dedicated email and phone number for help requests.

WorkRecords help desk specialists are available 7:00 a.m. to 7:00 p.m. Central Time, M-F to assist with IT related issues.

Performance Management

ANSERTEAM’s performance functionality provides an enterprise-wide supplier “scorecard” that collects supplier performance information and enables the analysis of supplier performance trends. We measure performance against key performance indicators, benchmarks, historical data and other performance criteria such as pricing, service levels, quality standards, timeliness of service delivery, and reliability.

Accounting/Invoicing

ANSERTEAM’s e-procurement accounting service offers automated and outsourced temporary labor procurement accounting, including consolidated invoicing and payment services.

- “Real-Time” invoicing
- Track and resolve payment issues in real-time
- Lower processing costs and reduce errors, duplicate billing, etc.
- Reduce invoice approval times and expedite payment cycles
- Enhance business processes and eliminate manual data entry